

TALENT FOCUS

Asia Pacific



CAPABILITY STATEMENT

We pride ourselves in our honest and ethical approach, with a focus on delivering quality candidates and providing ongoing support.



MEET YOUR DEDICATED CONSULTANT

Edward Buenaventura

SENIOR DIRECTOR

PHONE: + 65 8130 3202

EMAIL: eb@talentfocus.com.sg

WEBSITE: www.talentfocus.com.sg

Edward has over 13 years experience as a recruitment specialist within the Life Sciences, Food, Health, and FMCG sectors.

Tailored approach and commitment to deliver the best client outcomes every time

Tailored recruitment experience, designed to meet your needs.

Peace of mind with fully managed recruitment service and access to ongoing support.

Gain access to our extensive network and methodologies, to ensure success in finding the right talent.

Partner with the most reliable name in Healthcare and Consumer Industries recruitment. Ed has proven his ability to help professionals from R&D, Manufacturing, Commercial and Supply chain sectors.

Edward’s global track record spans across Middle East and Asia Pacific countries. He is based in Singapore and Sydney, where he has successfully placed roles in the USA, UK, Canada, Europe, Malaysia, PNG, Indonesia, Vietnam, Japan, South Korea and New Zealand.

Leverage invaluable recruitment experience & expertise

INDUSTRIES

- Consumer Goods & FMCG
- Pharmaceutical
- Medical Device
- Life Sciences
- Food Technology
- Veterinary Health

FUNCTIONS

- R&D and Innovation
- Quality & Regulatory
- Manufacturing
- Sales & Marketing
- Supply Chain & Operation
- Business Support

SERVICES

- Permanent
- Executive Search
- On-Hire (Temporary)
- Tender, PSA and Project
- Market Mapping (detailed skills vs salaries)
- Psychometric Assessment



HISTORY

Talent Focus has been trading for over 24 years from the greater Asia Pacific and ANZ region. Our headquarters is located in the commercial hub of Singapore and Australia.

Our highly experienced Shareholder Directors Luke McDonald and Stephen Ibbotson are involved in day-to-day Employment Services activities and Client support.

Since taking ownership in 2016, Luke and Stephen have taken a strategic approach to shaping the organisation for 2021 and beyond.

With their leadership the organisation is focusing on streamlining business processes and driving the training and development of employees.

REGIONAL COVERAGE

We deliver Employment Services to South East Asia, Australia and New Zealand.

Talent Focus can source candidates from EU, UK, South Africa, Asia Pacific, Canada, North America and South America. Additionally, we work with organisations based out of Hong Kong and mainland China.

SUCCESES



3,200+

Permanent Positions



\$115 Mil+

Gross Turnover Value

INDUSTRY FOCUS

We provide expertise and insights across multiple industries.

Talent Focus team of 14 Consultants have experience and knowledge across a broad range of sectors including:

- Consumer Goods & FMCG
- Medical Device & Pharmaceutical
- Healthcare & Pharmaceutical.
- Gas, Oil & Mining
- Building & Construction
- Light & Heavy Industry
- Project Management (IT & Electronics)

CLIENTS



ORGANISATIONAL FOCUS

We provide Employment Services and Insights across key business functions such as:

- Executive Leadership and Management
- R&D and Quality & Regulatory
- Manufacturing & Engineering
- Sales & Marketing
- Supply Chain & Procurement
- Finance & Accounting
- Business Support (HR, IT & Admin)
- Warehouse & Distribution

Overtime our business has not only adapted, but also grown with the fast-paced changes in recruitment technology. We have experienced, grown through the transformation of sourcing skilled candidates from Newspaper to Internet Job Boards, through the GFC, rise of dominating force LinkedIn and In-House Talent Acquisitions. We are ready for the next wave of technological advancements in Candidate Sourcing – Artificial Intelligence.

OUTPUTS

People Solutions require a tailored and custom approach to attract the right skills and capabilities for organisation growth.

Talent Focus has a comprehensive 8 channel end to end sourcing platform, capable of sourcing people locally, state based, Australia wide and New Zealand. Also, sourcing capability across Asia Pacific region for client and candidate support. We deliver Employment Services including:

- Permanent
- Executive Search
- Accredited Psychometric Assessment
- Pre-medical and Workplace WHS Checks
- Market Mapping (detailed skills v's salaries)



COMPLIANCE

We are compliant to Business Insurance, Public Liability, Professional Indemnity and Workers Compensations. We also work with clients to meet specialised compliance and insurance expectations and requirements.

We verify skills through Documentation Control, currently in process developing ISO standards, ensuring compliance and process document traceability.

Our business is People, Software, CRM Database and Payroll (Labour Hire) centric. Capable to comprehensively capture and the management of information to re-call people skills and capabilities.

We are ready to implement Artificial Intelligence software to better the delivery of enhanced sourcing capabilities.



COMMUNITY

At Talent Focus, we take an active role in assisting students transitioning to workplace.

We sponsor Macquarie University Women's & Men's AFL teams. In addition, we provide mentorship support to Macquarie University Lucy Foundation.

Talent Focus also provide Internship Program opportunities for Macquarie University students, helping them gain valuable industry insights and employer expectations.



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CONTACT US

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www.talentfocus.com.sg

Level 24, CapitaGreen,
138 Market St,
Singapore 048946

EA License (Employment Agency No 22S1209)